## **Durovalves India Pvt. Ltd.**



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To, **Director - Operations,** IndiaSoft Technologies Pvt. Ltd.

Dear Mr. R.K. Irani,

Further to our discussions, I would like to hereby confirm our satisfaction with the results from the usage of your Witness software in our companies. We have gained in multiple ways, but, as you will appreciate, we cannot provide you with the specifics due to confidentiality constraints. We will state, however, that the software helped us immensely in being awarded the prestigious Frost and Sullivan award for Manufacturing Excellence.

We would be reverting to you with further requirements in our various plants as and when they arise, and budget constraints permit. Currently, we are in the process of finalizing our capital expenditure plans for the coming financial year.

In the meantime, however, do feel free to use us as a reference site for other customers or investors, as may be the case. You are already aware of whom to co-ordinate within Varroc for this purpose.

Thanks for all the help.

Regards, R. Inthas arally.

Ram Parthasarathy **Senior Vice President** 

Varroc Engineering Pvt. Ltd.

11th January 2008